

PERFORMANCE ACROSS THE DECADE

S.No.	Particulars	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15
1	SALES (Nos.)	30,00,751	33,36,756	33,37,142	37,22,000	46,00,130	54,02,444	62,35,205	60,75,583	62,45,960	66,31,826
	Growth in Sales (Nos) (%)	14.5	11.2	0.01	11.5	23.6	17.4	15.4	(2.6)	2.8	6.2
2	TOTAL INCOME (Rs. Crores)	8,870	10,090	10,517	12,565	16,099	19,688	23,944	24,166	25,722	28078
	Growth in Total Income (%)	17.4	13.7	4.2	19.5	28.1	22.3	21.6	0.9	6.4	9.2
3	PROFIT BEFORE EXCEPTIONAL ITEM & TAX (Rs. Crores)	1,412	1,246	1,410	1,781	2,832	2,485	2,865	2,529	2,867	3,484
4	PROFIT AFTER TAX (Rs. Crores)	971	858	968	1,282	2,232	1,928	2,378	2,118	2,109	2,386
5	SHARE CAPITAL (Rs. Crores)	39.94	39.94	39.94	39.94	39.94	39.94	39.94	39.94	39.94	39.94
6	RESERVES & SURPLUS (Rs. Crores)	1,969	2,430	2,946	3,761	3,425	2,916	4,250	4,966	5,560	6,501
7	TOTAL DEBT (Rs. Crores)	186	165	132	78	66	33	-	-	-	-
8	NET FIXED ASSESTS (Rs. Crores)	994	1,355	1,549	1,694	1,707	4,130	3,824	3,133	3,097	3,625
9	TOTAL ASSESTS (NET) (Rs. Crores)	2,195	2,635	3,118	3,879	3,531	2,989	4,290	5,006	5,600	6,541
10	MARKET CAPITALISATION (Rs. Crores)	17,781	13,753	13,869	21,390	38,827	31,739	41,041	30,792	45,425	52,714
11	ECONOMIC VALUE ADDED (EVA)	641	485	575	835	1,723	1,376	1,677	1,334	1,228	1,393

Key Ratios

S.No.	Particulars	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15
1	OPBDIT*/Income from operations-%	16.0	12.2	13.3	14.1	17.4	13.1	15.3	13.8	14.0	12.8
2	OPBT**/Income from operations-%	14.6	10.8	11.8	12.7	16.2	11.0	10.7	9.0	9.6	10.9
3	Profit after tax/ Income from operations-%	11.1	8.6	9.3	10.4	14.1	9.9	10.1	8.9	8.3	8.6
4	Return on average equity- %	55.5	38.3	35.5	37.8	61.4	60.1	65.6	45.6	39.8	39.3
5	Return on average capital employed- %	72.3	51.6	49.0	50.9	76.4	60.3	58.9	47.8	52.7	57.4
6	EVA/Capital employed %	32.9	20.1	20.0	23.9	46.5	34.5	34.5	25.2	22.6	22.9
7	Dividend Per Share (Rs.)	20	17	19	20	110	105	45	60	65	60
8	Dividend (%)	1,000	850	950	1,000	5,500	5,250	2,250	3,000	3,250	3,000
9	Dividend Pay out (%)	46.9	46.3	45.9	36.5	115.0	126.4	43.9	66.2	72.0	59.6
10	Earning Per Share (Rs.)	48.6	43.0	48.5	64.2	111.8	96.5	119.1	106.1	105.6	119.5
11	Market Value / Book Value	8.9	5.6	4.6	5.6	11.2	10.7	9.6	6.2	8.1	8.1

Notes:

* OPBDIT: Operating Profit Before Depreciation, Interest and Tax

** OPBT: Operating Profit Before Tax