

April 15, 2020

Asst. Vice President, Listing Deptt., National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), MUMBAI - 400 051 Scrip Code: HEROMOTOCO The Secretary, **BSE Limited** 25<sup>th</sup> Floor, Phiroze Jeejeebhoy Towers, Dalal Street, MUMBAI - 400 001 Scrip Code: 500182

# Sub: Compliances under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") and SEBI (Depositories and Participants) Regulations, 2018

Dear Sirs,

Please find enclosed herewith the following documents in compliance with:

# 1. Listing Regulations

- (a) Compliance Report on Corporate Governance pursuant to Regulation 27(2) for the quarter ended March 31, 2020
- (b) Shareholding Pattern pursuant to Regulation 31(1) for the quarter ended March 31, 2020
- (c) Certificate under Regulation 40(9) for the half year ended March 31, 2020

# 2. <u>SEBI (Depositories and Participants) Regulations, 2018</u>

(a) Reconciliation of Share Capital Audit Report pursuant to Regulation 76 for the quarter ended March 31, 2020

Kindly take the same on your records.

Thanking you,

# For Hero MotoCorp Ltd.

(Neerja Sharma) Company Secretary & Chief Compliance Officer

Encl.: As above

### Shareholding pattern for the Quarter ended 31-03-2020

1 Name of Listed Entity

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: HERO MOTOCORP LTD.

- 2 Scrip Code/Name of Scrip/Class of Security : HEROMOTOCO (NSE); 500182 (BSE) Equity shares
  - Share Holding Pattern Filed under : Reg. 31(1)(b)
- 4 Share Holding Pattern as on : 31st March, 2020
- 5 Declaration : The Listed entity is required to submit the following declaration to the extent of submission of information:

| S. No. | Particulars  | Yes/No |
|--------|--|--------|
|        |  |        |
| 1      | Whether the Listed Entity has issued any partly paid up shares?                        | No     |
| 2      | Whether the Listed Entity has issued any Convertible Securities or Warrants?           | No     |
| 3      | Whether the Listed Entity has any shares against which depository receipts are issued? | No     |
| 4      | Whether the Listed Entity has any shares in locked-in?                                 | No     |
| 5      | Whether any shares held by promoters are pledge or otherwise encumbered?               | No     |
| 6      | Whether the Listed Entity has any significant beneficial owner?                        | Yes    |



Table I - Summary Statement holding of specified securities

| Categ | Category of shareholder   | No. of  | No. of fully  | No. of       | No. of     | Total no. of  | Shareholding    | Number o  | f Voting Righ | its held in ea | ch class of  | No. of Shares | Shareholding as a | Number o | f Locked in  | Number of S  | hares pledged | Number of      |
|-------|---------------------------|---------|---------------|--------------|------------|---------------|-----------------|-----------|---------------|----------------|--------------|---------------|-------------------|----------|--------------|--------------|---------------|----------------|
| ory   | (11)                      | Shareho | paid up       | Partly paid- | shares     | shares held   | as a % of total |           | secu          | rities         |              | Underlying    | % assuming full   | Sha      | ares         | or otherwise | encumbered    | equity shares  |
| (I)   |                           | Iders   | equity shares | up equity    | underlying | (VII) =       | no. of shares   |           | (1            | X)             |              | Outstanding   | conversion of     | ()       | (11)         |              |               | held in        |
|       |                           | (111)   | held          | shares held  | Depository | (IV)+(V)+(VI) | (As a % of      |           |               |                |              | convertible   | convertible       |          |              |              |               | dematerialized |
|       |                           |         | (IV)          | (V)          | Receipts   |               | (A+B+C2))       |           |               |                |              | securities    | Securities (as a  |          |              |              |               | form           |
|       |                           |         |               |              | (VI)       |               | (VIII)          | No.       | of Voting Rig | ghts           | Total as a % | (including    | percentage of     | No. (a)  | As a % of    | No. (a)      | As a % of     | (XIV)          |
|       |                           |         |               |              |            |               |                 |           |               |                | of (A+B+C)   | Warrants)     | diluted share     |          | total Shares |              | total Shares  |                |
|       |                           |         |               |              |            |               |                 | Class X   | Class Y       | Total          |              | (X)           | capital) (XI)     |          | held (b)     |              | held (b)      |                |
| (A)   | Promoter & Promoter Group | 16      | 69166082      | 0            | 0          | 69166082      | 34.63           | 69166082  | 0             | 69166082       | 34.63        | 0             | 34.63             | 0        | 0.00         | 0            | 0.00          | 69166082       |
|       |                           |         |               |              |            |               |                 |           |               |                |              |               |                   |          |              |              |               |                |
| (B)   | Public                    | 172829  | 130573286     | 0            | 0          | 130573286     | 65.37           | 130573286 | 0             | 130573286      | 65.37        | 0             | 65.37             | 0        | 0.00         | NA           | NA            | 129249893      |
| (C)   | Non Promoter-Non Public   |         |               |              |            |               |                 |           |               |                |              |               |                   |          |              |              |               |                |
| (C1)  | Shares underlying DRs     | 0       | 0             | 0            | 0          | 0             | NA              | 0         | 0             | 0              | 0.00         | 0             | NA                | 0        | 0.00         | NA           | NA            | 0              |
| (C2)  | Shares held by Employee   | 0       | 0             | 0            | 0          | 0             | 0.00            | 0         | 0             | 0              | 0.00         | 0             | 0.00              | 0        | 0.00         | NA           | NA            | 0              |
|       | Trusts                    |         |               |              |            |               |                 |           |               |                |              |               |                   |          |              |              |               |                |
|       | Total                     | 172845  | 199739368     | 0            | 0          | 199739368     | 100.00          | 199739368 | 0             | 199739368      | 100.00       | 0             | 100.00            | 0        | 0.00         | 0            | 0.00          | 198415975      |



### Table II - Statement showing shareholding pattern of the Promoter and Promoter Group

|          | Category & Name of the Shareholders<br>(I)   | Promoter /<br>Promoter Group | No. of fully<br>paid up<br>equity<br>shares held<br>(IV) | Partly paid-<br>up equity<br>shares held<br>(V) | No. of<br>shares<br>Underlying<br>Depository<br>Receipts<br>(VI) | Total no. of<br>shares held<br>(VII =<br>IV+V+VI) | Shareholdin<br>g calculated<br>as per<br>SCRR, 1957<br>As a % of<br>(A+B+C2)<br>(VIII) |            | Number of Voting Rights held in each class of<br>securities<br>(IX) |              |               | No. of Shares<br>Underlying<br>Outstanding<br>convertible<br>securities<br>(including<br>Warrants) | Number of Locked in<br>shares<br>(XII) |                      | Number of Shares<br>pledged or otherwise<br>encumbered<br>(XIII) |                           | Number of<br>equity<br>shares held<br>in<br>demateriali<br>zed form<br>(XIV) |                           |          |
|----------|--|------------------------------|--|---|--|---|--|------------|---|--------------|---------------|--|--|----------------------|--|---------------------------|--|---------------------------|----------|
|          |  |                              |  |   |  |   |  |            |   | of Voting Ri |               | Total as a %<br>of (A+B+C)   | (X)                                    | of (A+B+C2)          | No. (a)  | As a % of<br>total shares | No. (a)  | As a % of<br>total shares | .        |
|          |  |                              |  |   |  |   |  |            | Class X   | Class Y      | Total         |  |  |                      |  | held (b)                  |  | held (b)                  | /        |
| <u> </u> | Indian   |                              |  |   |  |   |  |            |   |              |               |  |  |                      |  |                           |  |                           |          |
| (a)      | Individuals/Hindu undivided Family   |                              | 13   |   | 0  |   | 2001700  | 14.19      | 28347708  | 0            | 28347708      | 14.19  | 0                                      | 14.19                |  |                           |  |                           |          |
|          |  | Promoter Group               |  | 10620   | 0  |   | 10620  | 0.01       | 10620   | 0            | 10620         | 0.01   | 0                                      | 0.01                 | 0  |                           |  |                           |          |
|          |  | Promoter Group               |  | 32500   | 0  |   | 32500  | 0.02       | 32500   | 0            | 32500         | 0.02   | 0                                      | 0.02                 |  |                           | -  |                           |          |
|          | · · · · /  | Promoter                     |  | 43354   | 0  | 0   | 43354  | 0.02       | 43354   | 0            | 43354         | 0.02   | 0                                      | 0.02                 |  |                           |  |                           |          |
|          | (As Karta of HUF)  | Promoter                     |  | 32500   | 0  | 0   | 32500  | 0.02       | 32500   | 0            | 32500         | 0.02   | 0                                      | 0.02                 |  | 0.00                      |  | 0.00                      |          |
|          | Pawan Munjal, Renu Munjal and Suman<br>Kant Munjal<br>(On behalf of Brijmohan Lal Om Parkash,<br>Partnership Firm) | Promoter                     |  | 27927058  | 0  | 0   | 27927058   | 13.98      | 27927058  | 0            | 27927058      | 13.98  | 0                                      | 13.98                | C  | 0.00                      | 0  | 0.00                      | 27927058 |
|          | Rahul Munjal   | Promoter Group               |  | 10620   | 0  | 0   | 10620  | 0.01       | 10620   | 0            | 10620         | 0.01   | 0                                      | 0.01                 | 0  | 0.00                      | 0  | 0.00                      | 10620    |
|          | Renu Munjal  | Promoter                     |  | 111483  | 0  | 0   | 111483   | 0.06       | 111483  | 0            | 111483        | 0.06   | 0                                      | 0.06                 | 0  | 0.00                      | 0  | 0.00                      | 111483   |
|          | Renuka Munjal  | Promoter                     |  | 32480   | 0  | 0   | 32480  | 0.02       | 32480   | 0            | 32480         | 0.02   | 0                                      | 0.02                 | 0  | 0.00                      | 0  | 0.00                      | 32480    |
|          | Santosh Munjal   | Promoter                     |  | 10  | 0  | 0   | 10   | 0.00       | 10  | 0            | 10            | 0.00   | 0                                      | 0.00                 | 0  | 0.00                      | 0  | 0.00                      | 10       |
|          | Suman Kant Munjal  | Promoter                     |  | 71250   | 0  | 0   | 71250  | 0.04       | 71250   | 0            | 71250         | 0.04   | 0                                      | 0.04                 | 0  | 0.00                      | 0  | 0.00                      | 71250    |
|          | Suman Kant Munjal<br>(As Karta of HUF)   | Promoter                     |  | 10833   | 0  | 0   | 10833  | 0.01       | 10833   | 0            | 10833         | 0.01   | 0                                      | 0.01                 | C  | 0.00                      | 0  | 0.00                      | 10833    |
|          | Sunil Kant Munjal  | Promoter Group               |  | 32500   | 0  | 0   | 32500  | 0.02       | 32500   | 0            | 32500         | 0.02   | 0                                      | 0.02                 | 0  | 0.00                      | 0  | 0.00                      | 32500    |
|          | Vasudha Dinodia  | Promoter Group               |  | 32500   | 0  | 0   | 32500  | 0.02       | 32500   | 0            | 32500         | 0.02   | 0                                      | 0.02                 | 0  | 0.00                      | 0  | 0.00                      | 32500    |
| (b)      | Central Government/State<br>Government(s)  |                              | 0  | 0   | 0  | 0   | 0  | 0.00       | 0   | 0            | 0             | 0.00   | 0                                      | 0.00                 | C  | 0.00                      | 0  | 0.00                      | 0        |
| (c)      | Financial Institutions/Banks   |                              | 0  | 0   | 0  | 0   | 0  | 0.00       | 0   | 0            | 0             | 0.00   | 0                                      | 0.00                 | C  | 0.00                      | 0  | 0.00                      | 0 0      |
| (d)      | Any Other  |                              | 3  | 40818374  | 0  | 0   | 40818374   | 20.44      | 40818374  | 0            | 40818374      | 20.44  | 0                                      | 20.44                | C  | 0.00                      | 0  | 0.00                      | 40818374 |
|          | Body Corporate   |                              |  |   |  |   |  |            |   |              |               |  |  |                      |  |                           |  |                           |          |
|          | Bahadur Chand Investments Private<br>Limited   | Promoter                     |  | 39943238  | 0  | 0   | 39943238   | 20.00      | 39943238  | 0            | 39943238      | 20.00  | 0                                      | 20.00                | C  | 0.00                      | 0  | 0.00                      | 39943238 |
|          | Hero FinCorp Limited   | Promoter Group               |  | 1370  | 0  | 0   | 1370   | 0.00       | 1370  | 0            | 1370          | 0.00   | 0                                      | 0.00                 | 0  | 0.00                      | 0  | 0.00                      | 1370     |
|          | Hero InvestCorp Private Limited  | Promoter                     |  | 873766  | 0  | 0   | 873766   | 0.44       | 873766  | 0            | 873766        | 0.44   | 0                                      | 0.44                 | C  | 0.00                      | 0  | 0.00                      | 873766   |
|          | Sub-Total (A)(1)   |                              | <br>16   | 69166082  | 0  | 0   | 69166082   | 34.63      | 69166082  | 0            | 69166082      | 34.63  | 0                                      | 34.63                | 0  | 0.00                      | 0  | 0.00                      | 69166082 |
| (2)      | Foreign  |                              |  |   |  |   |  |            |   |              |               |  |  |                      |  |                           |  |                           |          |
| (a)      | Individuals (Non-Resident  |                              | <br>0  | 0   | 0  | 0   | 0  | 0.00       | 0   | 0            | 0             | 0.00   | 0                                      | 0.00                 | C  | 0.00                      | 0  | 0.00                      | , 0      |
| <u> </u> | Individuals/Foreign Individuals  |                              |  |   | -  |   | -  |            |   |              |               |  |  |                      | -  |                           | -  |                           |          |
|          | Government   |                              | 0  |   | ő  | -   | 0  | 0.00       |   | 0            | -             |  | 0                                      | 0.00                 |  |                           |  |                           |          |
| . ,      | Institutions   |                              | 0  | 0   | -  | -   | 0  |            | -   | 0            |               |  | 0                                      | 0.00                 |  |                           | -  |                           |          |
|          | Foreign Portfolio Investor   |                              | 0  | 0   | 0  |   | 0  | 0.00       | -   | 0            | Ů             |  | 0                                      | 0100                 |  | 0.00                      |  |                           |          |
|          | Any Other  |                              | 0  | 0   | 0  |   | 0  | 0.00       | 0   | 0            | 0             |  | 0                                      |                      |  |                           | -  |                           |          |
|          | Sub-Total (A)(2)<br>Total Shareholding of Promoter and<br>Promoter Group (A)=(A)(1)+(A)(2)                         |                              | <br>0<br>16  | 0<br>69166082                                   | 0  |   | 0<br>69166082  | 0.00 34.63 | 0<br>69166082   | 0            | 0<br>69166082 | 0.00<br>34.63  | <u> </u>                               | 0.00<br><b>34.63</b> |  | 0.00                      |  |                           | -        |



**Table IIA - Unclaimed Details** 

| Details of shares which remain unclaimed may be given here along w                     | vith details such as number of shareholders, |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|--|
| outstanding shares held in demat/unclaimed suspense account, voting rights frozen etc. |  |  |  |  |  |  |  |  |  |  |
| No. of Shareholders  | No. of shares held                           |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Nil  | Nil  |  |  |  |  |  |  |  |  |  |



|            | Category & Name of the Shareholders<br>(I)   | PAN<br>(II) | No. of<br>Shareholde<br>rs<br>(III) | No. of fully<br>paid up<br>equity<br>shares held<br>(IV) | Partly paid-<br>up equity<br>shares held<br>(V) | shares          | Total no. of<br>shares held<br>(VII)=(IV+V+<br>VI) | Shareholdin<br>g calculated<br>as per<br>SCRR, 1957<br>As a % of<br>(A+B+C2) |                    | f Voting Righ<br>secur<br>(I) | rities<br>K)       | ch class of                | No. of shares<br>Underlying<br>Outstanding<br>convertible<br>securities<br>(including | Total shareholding, as<br>a % assuming full<br>conversion of<br>convertible Securities<br>(as a percentage of<br>diluted share capital) | sh      | of Locked in<br>ares<br>KII)          | pledged o<br>encu | r of Shares<br>or otherwise<br>mbered<br>XIII) | Number of<br>equity<br>shares held<br>in<br>demateriali<br>zed form |
|------------|--|-------------|-------------------------------------|--|---|-----------------|--|--|--------------------|-------------------------------|--------------------|----------------------------|---|---|---------|---------------------------------------|-------------------|--|---|
|            |  |             |                                     |  |   |                 |  | (VIII)<br>-  | No.<br>Class X     | of Voting Rig                 | hts<br>Total       | Total as a %<br>of (A+B+C) | Warrants)<br>(X)  | (XI)  | No. (a) | As a % of<br>total Shares<br>held (b) | No. (a)           | As a % of<br>total Shares<br>held (b)          | (XIV)   |
| (1)        | Institutions   |             |                                     |  |   |                 |  |  |                    |                               |                    |                            |   |   |         |                                       |                   |  |   |
| (a)        | Mutual Funds   |             | 32                                  |  |   | 0 0             | 15899319   | 7.96   | 15899319           | 0                             |                    | 7.96                       | 0   |   | 0       |                                       |                   | NA   | 15899319  |
|            | RELIANCE CAPITAL TRUSTEE CO LTD-A/C<br>NIPPON INDIA TAX SAVER (ELSS) FUND  |             | 1                                   | 2564964  | 0   | 0               | 2564964  | 1.28   | 2564964            | 0                             | 2564964            | 1.28                       | 0   | 1.28  | 0       | 0.00                                  | NA                | NA   | 2564964   |
|            | UTI - NIFTY EXCHANGE TRADED FUND   |             | 1                                   | 2038566  | 0   | 0 0             | 2038566  | 1.02   | 2038566            | 0                             | 2038566            | 1.02                       | 0   | 1.02  | 0       | 0.00                                  | NA                | NA   | 2038566   |
|            | SBI-ETF NIFTY 50   |             | 1                                   | 5172965  | 0   | 0 0             | 5172965  | 2.59   | 5172965            | 0                             | 5172965            | 2.59                       | 0   | 2.59  | 0       | 0.00                                  | NA                | NA   | 5172965   |
| (b)        | Venture Capital Funds  |             | 0                                   |  | 0   | 0 0             | 0  | 0.00   | 0                  | 0                             | -                  | 0.00                       | 0   |   | 0       |                                       |                   | NA   | 0   |
| (c)        | Alternate Investment Funds   |             | 11                                  | 561468   | 0   | 0 0             | 561468   | 0.28   | 561468             | 0                             | 561468             |                            | 0   | 0.20  | 0       |                                       |                   | NA   | 561468  |
| (d)        | Foreign Venture Capital Investors  |             | 0                                   | 0  | -   | -               | 0  | 0.00   | 0                  | 0                             |                    | 0.00                       | 0   |   | 0       |                                       |                   | NA   | 0   |
| (e)        | Foreign Portfolio Investors  |             | 728                                 |  | 1   | 0 0             | 68442178   | 34.27  | 68442178           | 0                             |                    | 34.27                      | 0   | •   | 0       |                                       |                   | NA   | 68441978  |
|            | LAZARD EMERGING MARKETS EQUITY PORTFOLIO   |             | 1                                   | 2049149  |   | 0               | 2049149  | 1.03   | 2049149            | 0                             | 2049149            | 1.03                       | 0   | 1.03  | 0       |                                       |                   | NA   | 2049149   |
|            | WGI EMERGING MARKETS FUND, LLC<br>HERMES INVESTMENT FUNDS PLC ON<br>BEHALF OF HERMES GLOBAL EMERGING<br>MARKETS FUND |             | 1                                   | 5086310<br>2082618                                       |   |                 | 5086310<br>2082618                                 | 2.55<br>1.04   | 5086310<br>2082618 | 0                             | 5086310<br>2082618 | 2.55<br>1.04               | 0   | 2.55  | 0       |                                       |                   | NA<br>NA                                       | 5086310<br>2082618  |
|            | GOVERNMENT PENSION FUND GLOBAL   |             | 1                                   | 2820672  | 0   | 0 0             | 2820672  | 1.41   | 2820672            | 0                             | 2820672            | 1.41                       | 0   | 1.41  | 0       | 0.00                                  | NA                | NA   | 2820672   |
| (f)        | Financial Institutions/Banks   |             | 28                                  | 3901546  | 0   | 0 0             | 3901546  | 1.95   | 3901546            | 0                             | 3901546            | 1.95                       | 0   | 1.95  | 0       | 0.00                                  | NA                | NA   | 3856301   |
|            | LIFE INSURANCE CORPORATION OF INDIA P<br>& GS FUND   |             | 1                                   | 2922909  |   | 0               | 2922909  | 1.46   | 2922909            | 0                             | 2922909            | 1.46                       | 0   | 1.10  | 0       |                                       |                   | NA   | 2922909   |
| (g)        | Insurance Companies  |             | 14                                  |  |   | 0 0             | 16656113   | 8.34   | 16656113           | 0                             |                    | 8.34                       | 0   | 0101  | 0       | 0.00                                  |                   | NA   | 16656113  |
|            | LIFE INSURANCE CORPORATION OF INDIA  |             | 1                                   | 11057976   | 0   | 0 0             | 11057976   | 5.54   | 11057976           | 0                             | 11057976           | 5.54                       | 0   | 5.54  | 0       | 0.00                                  | NA                | NA   | 11057976  |
|            | Provident Funds/Pension Funds  |             | 0                                   | 0  | 0   | 0 0             | 0  | 0.00   | 0                  | 0                             | 0                  | 0.00                       | 0   | 0.00  | 0       | 0.00                                  | NA                | NA   | 0   |
| (i)        | Any Other  |             |                                     |  |   |                 | 0  |  |                    |                               |                    |                            |   |   |         |                                       |                   |  |   |
|            | BENEFICIAL HOLDINGS UNDER MGT-4  |             | 4                                   |  |   | -               | 1,996  | 0.01   | 17358              | 0                             | 17358              | 0.01                       | 0   |   | 0       |                                       |                   | NA   | 17358   |
|            | QUALIFIED INSTITUTIONAL BUYER  |             | 17                                  |  |   | -               | 2700394  | 1.35   | 2700394            | 0                             |                    | 1.35                       | 0   |   | 0       |                                       |                   | NA   | 2700394   |
| (4)        | Sub-Total (B)(1)   |             | 834                                 | 108178376  | 0   | 0               | 108178376  | 54.16  | 108178376          | 0                             | 108178376          | 54.16                      | 0   |   | 0       |                                       |                   | NA   | 108132931   |
| (2)        | Central Government/State   |             | 0                                   | 0  | 0   | 0 0             | 0  | 0.00   | 0                  | 0                             | 0                  | 0.00                       | 0   | 0.00  | 0       | 0.00                                  | NA                | NA   | 0   |
|            | Government(s)/President of India<br>Sub-Total (B)(2)   |             | 0                                   | 0  | 0   |                 | 0  | 0.00   | 0                  | 0                             | 0                  | 0.00                       | 0   | 0.00  | 0       | 0.00                                  |                   | NA   |   |
|            | Non-Institutions   |             | 0                                   | 0  | 0   | ·  ·            | 0  | 0.00   | U                  | 0                             | 0                  | 0.00                       | 0   | 0.00  | 0       | 0.00                                  | NA                | NA   |   |
| (3)<br>(a) | i.Individual shareholders holding nominal<br>share capital up to Rs. 2 lakhs   |             | 165810                              | 13814913   | 0   | 0               | 13814913   | 6.92   | 13814913           | 0                             | 13814913           | 6.92                       | 0   | 6.92  |         | 0.00                                  | NA                | NA   | 12564280  |
|            | ii.Individual shareholders holding nominal<br>share capital in excess of Rs. 2 lakhs                                 |             | 1                                   | 104000   | 0   | 0 0             | 104000   | 0.05   | 104000             | 0                             | 104000             | 0.05                       | 0   | 0.05  |         | 0.00                                  | NA                | NA   | 104000  |
| (b)        | NBFCs registered with RBI  |             | 2                                   | 400  | 0   | 0               | 400  | 0.00   | 400                | 0                             | 400                | 0.00                       | 0   | 0.00  | 0       | 0.00                                  | NA                | NA   | 400   |
|            | Employee Trusts  |             | 0                                   | 0  |   | 0               | 0  | 0.00   | 0                  | 0                             |                    | 0.00                       | 0   |   | 0       |                                       |                   | NA   | 0   |
| (d)        | Overseas Depositories (Holding<br>DRs)(balancing figure)   |             | 0                                   | 0  | 0   | 0               | 0  | 0.00   | 0                  | 0                             | 0                  | 0.00                       | 0   | 0.00  | 0       |                                       |                   | NA   | 0   |
| (e)        | Any Other  |             |                                     |  |   |                 |  |  |                    |                               |                    |                            |   |   |         |                                       |                   |  |   |
|            | TRUSTS   |             | 27                                  |  | 0   | 0 0             | 3330500  | 1.67   | 3330500            | 0                             |                    | 1.67                       | 0   |   | 0       |                                       |                   | NA   | 3330500   |
|            | NPS TRUST- A/C LIC PENSION FUND<br>SCHEME - STATE GOV  |             | 1                                   | 2472069  |   | 0               | 2472069  | 1.24   | 2472069            | 0                             | 2472069            | 1.24                       | 0   | 1.24  | 0       | 0.00                                  |                   | NA   | 2472069   |
|            | NON RESIDENT INDIANS   |             | 3285                                |  |   |                 |  | 0.16   | 312689             | 0                             |                    |                            | 0   |   |         |                                       |                   | NA   | 312009  |
|            |  |             | 213                                 |  |   | -               |  | 0.28   | 556815             | 0                             | 556815             | 0.28                       | 0   |   | 0       |                                       |                   | NA   | 556815  |
|            | NON RESIDENT INDIAN  |             | 1679                                | 457309   | 0   | 'l <sup>0</sup> | 457309   | 0.23   | 457309             | 0                             | 457309             | 0.23                       | 0   | 0.23  | 0       | 0.00                                  | INA               | NA   | 457309  |
|            | NON REPATRIABLE<br>BODIES CORPORATES   |             | 975                                 | 2814017  | 0   |                 | 2814017  | 1.41   | 2814017            | 0                             | 2814017            | 1.41                       | 0   | 1.41  |         | 0 0.00                                | NA                | NA   | 2787382   |
|            | INVESTOR EDUCATION AND PROTECTION  |             | 1                                   | 1004187  |   | -               | 1004187  | 0.50   | 2814017<br>1004187 | 0                             |                    | 0.50                       | 0   |   | Mg      | 0.00                                  |                   | NA   | 1004187   |
|            | FOND<br>FOREIGN NATIONALS  |             | 2                                   | 80   | 0   | 0               | 80   | 0.00   | 80                 | 0                             | 80                 | 0.00                       | 0   | 0.00  | 9/1     | 0.00                                  | NA                | NA   | 80  |
|            | Sub-Total (B)(3)   |             | 171995                              |  |   | -               |  | 11.21  | 22394910           | 0                             |                    |                            | 0   |   | 100     | 0.00                                  |                   | NA   | 21116962  |
|            | Total Public Shareholding<br>(B) = (B)(1)+(B)(2)+(B)(3)  |             | 172829                              |  |   | 0               | 130573286  |  | 130573286          |                               | 130573286          |                            | 0   |   |         | ero <sup>0.00</sup>                   |                   | NA   | 129249893   |

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# Table IIIA - Persons acting in concert

| Details of the shareholders acting as persons in Concert includ | ling their shareholding: |               |           |
|---|--------------------------|---------------|-----------|
| Name of Shareholder   | Name of PAC              | No. of shares | Holding % |
|   |                          |               |           |
|   |                          |               |           |
| Total   |                          | 0             |           |



**Table IIIB - Unclaimed details** 

| Details of Shares which remain unclaimed may be given here a outstanding shares held in demat/unclaimed suspense accourt | •                  |
|--|--------------------|
|  | No. of shares held |
| 3  | 1700               |



### Table IV - Statement showing shareholding pattern of the Non Promoter - Non Public Shareholder

|     | Category & Name of the Shareholders | PAN  | No. of     | No. of fully | Partly paid- | No. of     | Total no. of | Shareholdi | Number o | f Voting Righ | ts held in ea | ch class of  | No. of Shares | Total shareholding, as | Number o | f Locked in  | Number    | of Shares    | Number of   |
|-----|-------------------------------------|------|------------|--------------|--------------|------------|--------------|------------|----------|---------------|---------------|--------------|---------------|------------------------|----------|--------------|-----------|--------------|-------------|
|     | (1)                                 | (11) | Shareholde | paid up      | up equity    | shares     | shares held  | ng as a %  |          | secur         | ities         |              | Underlying    | a % assuming full      | Sha      | ares         | pledged o | r otherwise  | equity      |
|     |                                     |      | rs         | equity       | shares held  | underlying | (VII=IV+V+V  | calculated |          | (D            | ()            |              | Outstanding   | conversion of          | (X       | ai)          | encur     | nbered       | shares held |
|     |                                     |      | (111)      | shares held  | (V)          | Depository | I)           | as per     |          |               |               |              | converttible  | convertible Securities |          |              | ()        | (11)         | in          |
|     |                                     |      |            | (IV)         |              | Receipts   |              | SCRR, 1957 |          |               |               |              | securities    | (as a percentage of    |          |              |           |              | demateriali |
|     |                                     |      |            |              |              | (VI)       |              | As a % of  |          |               |               |              | (including    | diluted share capital) |          |              |           |              | zed form    |
|     |                                     |      |            |              |              |            |              | (A+B+C2)   |          |               |               |              | Warrants)     | (XI)                   |          |              |           | -            | (XIV)       |
|     |                                     |      |            |              |              |            |              | (VIII)     | No.      | of Voting Rig | hts           | Total as a % | (X)           |                        | No.      | As a % of    | No.       | As a % of    |             |
|     |                                     |      |            |              |              |            |              |            |          |               |               | of (A+B+C)   |               |                        |          | total shares |           | total shares | 7           |
|     |                                     |      |            |              |              |            |              |            | Class X  | Class Y       | Total         |              |               |                        |          | held         |           | held         |             |
| (1) | Custodian/DR Holder                 |      | 0          | 0            | 0            | 0          | 0            | 0.00       | 0        | 0             | 0             | 0.00         | 0             | 0.00                   | 0        | 0.00         | NA        | NA           | 0           |
| (2) | Employee Benefit Trust (under       |      |            |              |              |            |              |            |          |               |               |              |               |                        |          |              |           |              |             |
|     | SEBI(Share based Employee Benefit)  |      |            |              |              |            |              |            |          |               |               |              |               |                        |          |              |           |              |             |
|     | Regulations, 2014)                  |      | 0          | 0            | 0            | 0          | 0            | 0.00       | 0        | 0             | 0             | 0.00         | 0             | 0.00                   | 0        | 0.00         | NA        | NA           | 0           |
|     | Total Non-Promoter-Non Public       |      |            |              |              |            |              |            |          |               |               |              |               |                        |          |              |           |              |             |
|     | Shareholding (C) = (C)(1)+(C)(2)    |      | 0          | 0            | 0            | 0          | 0            | 0.00       | 0        | 0             | 0             | 0.00         | 0             | 0.00                   | 0        | 0.00         |           |              | 0           |



#### Table V - Statement showing details of significant beneficial owners (SBOs)

| Sr.<br>No | De                   | tails of the SBO<br>(I)                      |             | Details of the register<br>(II)   | ed owner                              |             | Details of holding/ exer<br>the SBO in the reporti<br>whether direct or<br>(III)        | ng company,            | Date of<br>creation /<br>acquisition<br>of significant<br>beneficial |
|-----------|----------------------|--|-------------|---|---------------------------------------|-------------|---|------------------------|--|
|           | Name                 | PAN/ Passport<br>No. in case of<br>a foreign | Nationality | Name  | PAN /<br>Passport No.<br>in case of a | Nationality | Whether by vir<br>Shares<br>Voting rights   | tue of: %              | interest<br>(IV)   |
|           |                      | national                                     |             |   | foreign<br>national                   |             | Rights on distributable<br>dividend or any other<br>distribution<br>Exercise of control | <u> </u>               |  |
|           |                      |  |             |   |                                       |             | Exercise of significant<br>influence  |                        |  |
| 1         | Pawan Munjal         |  | Indian      | Bahadur Chand Investments Private Limited   |                                       | Indian      | Shares  | 20.00%                 | 30/11/2007   |
|           |                      |  |             | Pawan Munjal, Renu Munjal and Suman<br>Kant Munjal (on behalf of Brijmohan Lal Om<br>Parkash, Partnership Firm) |                                       |             | Shares  | 13.98%                 | 30/09/2013   |
|           |                      |  |             | Hero InvestCorp Private Limited   |                                       |             | Shares  | 0.44%                  | 09/09/2011   |
|           |                      |  |             | Hero FinCorp Limited  |                                       | 1           | Shares  | 0.00%<br>(1370 shares) | 08/06/2007   |
|           |                      |  |             | Pawan Munjal (As Karta of HUF)  |                                       |             | Shares  | 0.02%                  | 30/09/2011   |
|           |                      |  |             | Pawan Munjal (Direct Holding)   | 1                                     | 1           | Shares  | 0.02%                  | 23/09/2011   |
| 2         | Suman Kant<br>Munjal |  | Indian      | Bahadur Chand Investments Private Limited   |                                       | Indian      | Shares  | 20.00%                 | 30/11/2007   |
|           |                      |  |             | Pawan Munjal, Renu Munjal and Suman<br>Kant Munjal (on behalf of Brijmohan Lal Om<br>Parkash, Partnership Firm) |                                       | _           | Shares  | 13.98%                 | 30/09/2013   |
|           |                      |  |             | Hero InvestCorp Private Limited   |                                       |             | Shares  | 0.44%                  | 09/09/2011   |
|           |                      |  |             | Hero FinCorp Limited  |                                       | 1           | Shares  | 0.00%<br>(1370 shares) | 08/06/2007   |
|           |                      |  |             | Suman Kant Munjal (As Karta of HUF)   |                                       |             | Shares  | 0.01%                  | 30/09/2011   |
|           |                      |  |             | Suman Kant Munjal (Direct Holding)  |                                       |             | Shares  | 0.04%                  | 08/06/2007   |
| 3         | Renu Munjal          |  | Indian      | Bahadur Chand Investments Private Limited   |                                       | Indian      | Shares  | 20.00%                 | 30/11/2007   |
|           |                      |  |             | Pawan Munjal, Renu Munjal and Suman<br>Kant Munjal (on behalf of Brijmohan Lal Om<br>Parkash, Partnership Firm) |                                       |             | Shares  | 13.98%                 | 30/09/2013   |
|           |                      |  |             | Hero InvestCorp Private Limited   |                                       |             | Shares  | 0.44%                  | 09/09/2011   |
|           |                      |  |             | Hero FinCorp Limited  |                                       |             | Shares  | 0.00%<br>(1370 shares) | 08/06/2007   |
|           |                      |  |             | Renu Munjal (Direct Holding)  |                                       |             | Shares  | 0.06%                  | 11/06/2010   |
| 4         | Renuka Munjal        |  | Indian      | Bahadur Chand Investments Private Limited   |                                       | Indian      | Shares  | 20.00%                 | 30/11/2007   |
|           |                      |  |             | Pawan Munjal, Renu Munjal and Suman<br>Kant Munjal (on behalf of Brijmohan Lal Om<br>Parkash, Partnership Firm) |                                       |             | Shares  | 13.98%                 | 30/09/2013   |
|           |                      |  |             | Hero InvestCorp Private Limited   |                                       |             | Shares  | 0.44%                  | 09/09/2011   |
|           |                      |  |             | Hero FinCorp Limited  |                                       |             | Shares  | 0.00%<br>(1370 shares) | 08/06/2007   |
|           |                      |  |             | Renuka Munjal (Direct Holding)  |                                       | 1           | Shares  | 0.02%                  | 16/09/2011   |
| 5         | Santosh Munjal       |  | Indian      | Bahadur Chand Investments Private Limited   |                                       | Indian      | Shares  | 20.00%                 | 30/11/2007   |
|           |                      |  |             | Pawan Munjal, Renu Munjal and Suman<br>Kant Munjal (on behalf of Brijmohan Lal Om<br>Parkash, Partnership Firm) |                                       |             | Shares  | 13.98%                 | 30/09/2013   |
|           |                      |  |             | Hero InvestCorp Private Limited   |                                       |             | Shares  | 0.44%                  | 09/09/2011   |
|           |                      |  |             | Hero FinCorp Limited  |                                       | ]           | Shares  | 0.00%<br>(1370 shares) | 08/06/2007   |
|           |                      |  |             | Santosh Munjal (Direct Holding)   |                                       | ]           | Shares  | 0.00%<br>(10 shares)   | 06/05/2016   |

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Note: In case of each of the five SBOs, the disclosed shares are held by the Registered Owners on behalf of Brijmohan Lal Om Parkash, Partnership Firm in the representative capacity acting together with all partners viz. Mrs. Santosh Munjal, Mrs. Renu Munjal, Mr. Pawan Munjal, Mrs. Renuka Munjal and Mr. Suman Kant Munjal, except their direct holding and holding as Karta of HUF which is given separately.