

October 12, 2020

Asst. Vice President, Listing Deptt.,
National Stock Exchange of India Ltd.
Exchange Plaza, Plot C-1, Block G,
Bandra Kurla Complex,
Bandra (E),
MUMBAI - 400 051
Scrip Code: HEROMOTOCO

The Secretary,

BSE Limited

25<sup>th</sup> Floor,

Phiroze Jeejeebhoy Towers,

Dalal Street,

MUMBAI - 400 001

Scrip Code: 500182

Sub: Compliances under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") and SEBI (Depositories and Participants) Regulations, 2018

Dear Sirs,

Please find enclosed herewith following documents in compliance with:

### (1) Listing Regulations:

- (a) Shareholding Pattern pursuant to Regulation 31(1) for the quarter ended September 30, 2020.
- (b) Certificate under Regulation 40(9) for the half year ended September 30, 2020.

## (2) SEBI (Depositories and Participants) Regulations, 2018

(a) Reconciliation of Share Capital Audit Report pursuant to Regulation 76 for the quarter ended September 30, 2020.

Kindly take the same on your records.

Thanking you,

For Hero MotoCorp Limited

(Neerja Sharma)

Company Secretary & Chief Compliance Officer

Encl.: as above

## Shareholding pattern for the Quarter ended 30-09-2020

1. Name of Listed Entity :HERO MOTOCORP LTD.

2. Scrip Code/Name of Scrip/Class of Security : HEROMOTOCO (NSE); 500182 (BSE) - Equity shares

3. Share Holding Pattern Filed under : Reg. 31(1)(b)

4 Share Holding Pattern as on : 30th September, 2020

4. Declaration: The Listed entity is required to submit the following declaration to the extent of submission of information:

| S.No | Particulars  | YES/NO |
|------|--|--------|
| 1    | Whether the Listed Entity has issued any partly paid up shares?                        | NO     |
| 2    | Whether the Listed Entity has issued any Convertible Securities or Warrants?           | NO     |
|      | Whether the Listed Entity has any shares against which depository receipts are issued? | NO     |
| 4    | Whether the Listed Entity has any shares in locked-in?                                 | NO     |
| 5    | Whether any shares held by promoters are pledge or otherwise encumbered?               | NO     |
| 6    | Whether the Listed Entity has equity shares with differential voting rights?           | NO     |
|      | Whether the Listed Entity has any significant beneficial owner?                        | YES    |



Table I - Summary Statement holding of specified securities

| Category | Category of<br>Shareholder          | No of<br>Sharehold<br>ers | No of fully<br>paid up<br>equity shares<br>held | No of<br>Partly<br>paid-up<br>equity<br>shares<br>held | No of<br>Shares<br>Underlyin<br>g<br>Depositor<br>y Receipts | 17.9.27.22.2 |        | Number of Votin<br>securities | ng Rights I | eld in each clas | ss of                         | No of Shares<br>Underlying<br>Outstanding<br>converttible<br>securities<br>(Including | as a %<br>assuming full                    | in Shares |                                      | Number<br>pledged<br>otherwi<br>encumb | se                                   | Number of<br>equity shares<br>held in<br>dematerializ<br>ed form |
|----------|-------------------------------------|---------------------------|---|--|--|--------------|--------|-------------------------------|-------------|------------------|-------------------------------|---|--|-----------|--------------------------------------|--|--------------------------------------|--|
|          |                                     |                           |   |  |  |              | s 5-1  | No of                         | Voting Ri   | ghts             | Total as a<br>% of<br>(A+B+C) | Warrants)   | percentage of<br>diluted share<br>capital) | No.       | As a %<br>of total<br>Shares<br>held | No.                                    | As a % of<br>total<br>Shares<br>held |  |
|          |                                     |                           |   |  |  |              |        | Class X                       | Class Y     | Total            |                               |   |  |           |                                      |  |                                      |  |
| (1)      | (11)                                | (III)                     | (IV)  | (V)  | (VI)   | (VII)        | (VIII) |                               | (1          | X)               |                               | (X)   | (XI)                                       | ()        | (ii)                                 |  | (XIII)                               | (XIV)  |
| (A)      | Promoter &<br>Promoter Group        | 18                        | 69442081  | 0  | 0  | 69442081     | 34.76  | 69442081                      | 0           | 69442081         | 34.76                         | 0   | 34.76                                      | (         | 0.00                                 |  | 0,00                                 |  |
|          | Public<br>Non Promoter-Non          | 167818                    | 130307442                                       | 0  | 0  | 130307442    | 65.24  | 130307442                     | 0           | 130307442        | 65.24                         | 0   | 65.24                                      |           | 0.00                                 | N.                                     | A NA                                 | 129062061  |
| -        | Public                              | -                         |   |  |  |              | NIA    |                               | 0           | 0                | 0.00                          | 0   | NA.  | -         | 0.00                                 | N <sub>A</sub>                         | A NA                                 | 0  |
| (C1)     | Shares underlying<br>Shares held by | 0                         | 0   | 0  | 0  | 0            | NA     | 0                             | 0           | 0                | 0.00                          | 0   | NA.  |           | 0.00                                 | 192                                    | N/                                   | +  |
| (C2)     | Employes Trusts                     | 0                         | _ 0   | 0  | 0  | 0            | 0.00   | 0                             | 0           | 0                | 0.00                          | 0   | 0.00                                       | C         | 0.00                                 | N/                                     | A NA                                 | . 0  |
|          | Total:                              | 167836                    | 199749523                                       | 0  | 0  | 199749523    | 100.00 | 199749523                     | 0           | 199749523        | 100.00                        | 0   | 100.00                                     | 0         | 0.00                                 |  | 0.00                                 | 198504142  |



Table II - Statement showing shareholding pattern of the Promoter and Promoter Group

| Categ<br>ory | Category & Name of the<br>Shareholder   | Promoter/Promot<br>er Group | PAN  | No of<br>Sharehol<br>ders | No of fully<br>paid up<br>equity shares<br>held | No of<br>Partly paid<br>up equity<br>shares<br>held | No of<br>Shares<br>Underlyin<br>g<br>Depositor<br>y Receipts | Total No of<br>Shares Held<br>(IV+V+VI) | Shareholdin<br>gas a % of<br>total no of<br>shares<br>(calculated<br>as per SCRR,<br>1957 (VIII)<br>As a % of<br>(A+B+C2 | Number of Vo<br>securities | ting Rights | held in each c | class of                      | e<br>securities<br>(Including | Shareholding as a % assuming full conversion of convertible Securities (as a percentage of diluted share capital) (VII)+(X) As a % of (A+R+C2) | Number of<br>Shares | Locked in                    |     | r of Shares<br>I or otherwise<br>eered | Number of<br>equity shares<br>held in<br>dematerialize<br>d form |
|--------------|---|-----------------------------|------|---------------------------|---|---|--|---|--|----------------------------|-------------|----------------|-------------------------------|-------------------------------|--|---------------------|------------------------------|-----|--|--|
|              |   |                             |      |                           |   |   |  |   |  |                            | f Voting Ri |                | Total as a<br>% of<br>(A+B+C) |                               |  | No.                 | As a % of<br>total<br>Shares | No. | As a % of<br>total Shares<br>held      | -  |
|              | (n)   |                             | (II) | (III)                     | (IV)  | (V)   | (vn  | (VII)                                   | (VIII)   | Class X                    | Class Y     | Total<br>(X)   |                               | (X)                           | (XI)   | (X                  | ID                           |     | (XIII)                                 | (XIV)  |
| (1)          | Indian  |                             |      |                           |   | ,,,,  | Little   |   | (7.02)   |                            |             | N. Bernard     |                               | (A)                           | (Al)   | IA.                 |                              |     | AIII                                   | (XIV)  |
| (a)          | Individuals/Hindu<br>undivided Family   |                             |      | 13                        | 28367707  | 0   | 0  | 28367707                                | 14.20  | 28367707                   | c c         | 28367707       | 14.20                         | 0                             | 14.20  | 0                   | 0.00                         | 0   | 0.00                                   | 28367707   |
|              | ABHIMANYU MUNJAL  | Promoter Group              |      | 1                         | 10620   | 0   | 0  | 10620                                   | 0.01   | 10620                      | -           | 10620          | 0.01                          | 0                             | 0.01   | 0                   | 0.00                         |     | 0.00                                   | 10620  |
|              | ANIESHA MUNIAL  | Promoter Group              |      | 1                         | 32500   | 0   | 0  | 32500                                   | 0.02   | 32500                      | 0           | 32500          | 0.01                          | 0                             | 0.02   |                     | 0.00                         | 0   | 0.00                                   |  |
|              | PAWAN MUNIAL  | Promoter                    |      | 1                         | 43354   | 0   | 0  | 43354                                   | 0.02   | 43354                      |             | 43354          | 0.02                          | 0                             | 0.02   |                     | 0.00                         | 0   | 0.00                                   |  |
|              | PAWAN MUNJAL  | Promoter                    |      | 1                         | 32500   | 0   | .0   | 32500                                   | 0.02   |                            | C           | 32500          |                               | 0                             | 0.02   |                     |                              | 0   |  |  |
|              | IAs Karta Of HUF) PAWAN MUNJAL,RENU MUNJAL AND SUMAN MUNJAL (On Behalf Of Brijmohan Lal Om Prakash, Partnership Firm) | Promoter                    |      | 1                         | 27927058  | 0   | 0  | 27927058                                | 13.98  | 27927058                   | C           | 27927058       | 13.98                         | 0                             | 13.98  | 0                   | 0.00                         | 0   | 0.00                                   |  |
|              | RAHUL MUNIAL  | Promoter Group              |      | 1                         | 10620   | 0   | 0  | 10620                                   | 0.01   | 10620                      | 0           | 10620          | 0.01                          | 0                             | 0.01   | 0                   | 0.00                         | 0   | 0.00                                   | 10620  |
|              | RENU MUNIAL   | Promoter                    |      | 1                         | 111482  | 0   | 0  | 111482                                  | 0.06   | 111482                     | 0           | 111482         | 0.06                          | 0                             | 0.06   | 0                   | 0.00                         | 0   | 0.00                                   | 111482   |
|              | RENUKA MUNIAL   | Promoter                    |      | 1                         | 32480   | 0   | 0  | 32480                                   | 0.02   |                            | 0           | 32480          | 0.02                          | 0                             | 0.02   |                     | 0.00                         | 0   | 0.00                                   |  |
| _            | SANTOSH MUNJAL<br>SUMAN KANT MUNJAL   | Promoter                    |      | 1                         | 10  | 0   | - 0  | 10                                      | 0.00   |                            | 0           | 10             | 0.00                          | 0                             | 0.00   | 0                   | 0.00                         | 0   |  |  |
| -            | SUMAN KANT MUNJAL   | Promoter<br>Promoter        |      | 1                         | 91250<br>10833                                  | 0   | 0  | 91250<br>10833                          | 0.05   |                            | 0           | 71200          | 0.05                          | . 0                           | 0.05   | 0                   | 0.00                         | 0   |  |  |
|              | (As Karta Of HUF)   | riomoter                    |      | 1                         | 10033   |   | U  | 10833                                   | 0.01   | 10833                      |             | 10833          | 0.01                          | 0                             | 0.01   | 0                   | 0.00                         | 0   | 0.00                                   | 10833  |
|              | SUNIL KANT MUNIAL   | Promoter Group              |      | 1                         | 32500   | 0   | 0  | 32500                                   | 0.02   | 32500                      | 0           | 32500          | 0.02                          | 0                             | 0.02   | 0                   | 0.00                         | 0   | 0.00                                   | 32500  |
|              | VASUDHA DINODIA   | Promoter Group              |      | 1                         | 32500   | 0   | 0  | 32500                                   |  |                            | 0           | 32500          | 0.02                          | 0                             | 0.02   |                     |                              | 0   | 0.00                                   | 32500  |
| (b)          | Central Government/State Government(s) Financial  |                             |      | 0                         | 0   | 0   | 0  | 0                                       | 0.00   | 0                          | 0           | . 0            | 0.00                          | 0                             | 0.00   |                     | 0.00                         | 0   |  | 0  |
| (-)          | Institutions/Banks  |                             |      | ·                         |   |   | · ·  | v                                       | 0.00   | , ·                        | Ü           | 0.             | 0.00                          | Ü                             | 0.00   | U                   | 0.00                         | U   | 0.00                                   | U  |
| (d)          | Any Other   |                             |      | 5                         | 41074374  | 0   | 0  | 41074374                                | 20.56  | 41074374                   | 0           | 41074374       | 20.56                         | 0                             | 20.56  | 0                   | 0.00                         | 0   | 0.00                                   | 41074374   |
|              | Body Corporate  |                             |      |                           |   |   |  |   |  |                            |             |                |                               |                               |  |                     |                              |     | 0.00                                   | 12071071   |
|              | BAHADUR CHAND<br>INVESTMENTS PVT LTD  | Promoters                   |      | 1                         | 40033238  | 0   | 0  | 40033238                                | 20.04  | 40033238                   | 0           | 40033238       | 20.04                         | 0                             | 20.04  | 0                   | 0.00                         | 0   | 0.00                                   | 40033238   |
|              | HERO FINCORP LIMITED  | Promoters Group             |      | 1                         | 1370  | 0   | 0  | 1370                                    | 0.00   | 1370                       | 0           | 1370           | 0.00                          | 0                             | 0.00   | 0                   | 0.00                         | 0   | 0.00                                   | 1370   |
|              | HERO INVESTCORP<br>PRIVATE LIMITED  | Promoters                   |      | 1                         | 873766  | 0   | 0  | 873766                                  | 0.44   | 873766                     | 0           | 873766         | 0.44                          | 0                             | 0.44   | 0                   | 0.00                         | 0   | 0.00                                   | 873766   |
|              | Trusts<br>Pawan Munjal Family Trust<br>(Pawan Munjal & Aniesha<br>Munjal)   | PROMOTERS                   |      | 1                         | 158000  | 0   | 0  | 158000                                  | 0.08   | 158000                     | 0           | 158000         | 0.08                          | 0                             | 80.0   | 0                   | 0.00                         | 0   | 0.00                                   | 158000   |
|              | RK Munjal & Sons Trust<br>(Renu Munjal)   | PROMOTERS                   |      | 1                         | 8000  | 0   | . 0  | 8000                                    | 0.00   | 8000                       | 0           | 8000           | 0.00                          | 0                             | 0.00   | 0                   | 0.00                         | 0   | 0.00                                   | 8000   |
|              | Sub-Total (A)(1)  |                             |      | 18                        | 69442081  | 0   | 0  | 69442081                                | 34.76  | 69442081                   | 0           | 69442081       | 34.76                         | 0                             | 34.76  | 0                   | 0.00                         | 0   | 0.00                                   | 69442081   |
| 2)           | Foreign   |                             |      |                           | 12004   |   |  |   | 51.70  | J. TIEUJI                  | U           | 02.72001       | 34.70                         |                               | 54.70  | U                   | 0.00                         | - 0 | 0.00                                   | 07447001   |
| a)           | Individuals (Non-Resident<br>Individuals/Foreign<br>Individuals   |                             |      | 0                         | 0   | 0   | 0  | 0                                       | 0.00   | 0                          | 0           | 0              | 0.00                          | 0                             | 0.00   | 0                   | 0.00                         | 0   | 0.00                                   | 0  |
| (b)          | Government  |                             |      | 0                         | 0   | 0   | 0  | 0                                       | 0.00   | 0                          | 0           | 0              | 0.00                          | 0                             | 0.00   | 0                   | 0.00                         | 0   | 0.00                                   | 0  |
| c)           | Institutions Foreign Portfolio Investor   |                             |      | 0                         | 0   | 0   | 0  | . 0                                     | 0.00   | 0                          | 0           | 0              | 0.00                          | 0                             | 0.00   | 0                   | 0.00                         | 0   | 0.00                                   | 0  |
| d)e)         | Foreign Portfolio Investor<br>Any Other   |                             |      | 0                         | 0   | 0   | 0  | 0                                       | 0.00   | 0                          | 0           | 0              | 0.00                          | 0                             | 0.00   | 0                   | 0.00                         | 0   |  | 0  |
| -1           | rais other  |                             |      | 0                         | 0   | 0   | 0  | 0                                       | 0.00   | 0                          | 0           | - 0            | 0.00                          | 0                             | 0.00   | 0                   | 0.00                         | 0   | 0.00                                   | 0  |
|              | Sub-Total (A)(2)  |                             |      | 0                         | 0   | 0   | 0  | 0                                       | 0.00   | 0                          | 0           | 0              | 0.00                          | 0                             | 0.00   | 0                   | 0.00                         | 0   | 0.00                                   | -  |
|              | Total Shareholding of   |                             |      | 18                        | 69442081  | 0   | 0  | 69442081                                | 34.76  | 69442081                   | 0           | 69442081       | 34.76                         | 0                             | 34.76  | 0                   | 0.00                         | 0   | 0.00                                   | 69442081   |
|              | Promoter and Promoter<br>Group (A)=(A)(1)+(A)(2)  |                             |      |                           |   |   |  |   | 2.27.  |                            |             |                | 570                           |                               | 5.270  |                     | 0.50                         | ·   | 0.00                                   | 6  |

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# Table IIA - Unclaimed Details

| Details of shares which remain unclaimed may outstanding shares held in demat/unclaimed st | be given here along with details such as number of shareholders, uspense account, voting rights frozen etc. |
|--|---|
| No. of Shareholders  | No. of shares held  |
| Nil  | Nil   |



Table III - Statement showing shareholding pattern of the Public shareholder

| Category | Category & Name of the Shareholder  | PAN  | No of<br>Sharehold<br>ers | No of fully<br>paid up<br>equity shares<br>held | No of<br>Partly<br>paid-up<br>equity<br>shares<br>held | No of<br>Shares<br>Underlyin<br>g<br>Depositor<br>y<br>Receipts | Total No of<br>Shares Held<br>(IV+V+VI) |              | securities       | ting Rights held | in each cl:      |                               | No of<br>Shares<br>Underlying<br>Outstanding<br>converttible<br>securities<br>(Including<br>Warrants) | Shareholding as a<br>% assuming full<br>conversion of<br>convertible<br>Securities (as a<br>percentage of<br>diluted share<br>capital) | Shares | Locked in                         | pledged<br>encumb |                                   | Number of<br>equity<br>shares held<br>in<br>dematerializ<br>ed form |
|----------|---|------|---------------------------|---|--|---|---|--------------|------------------|------------------|------------------|-------------------------------|---|--|--------|-----------------------------------|-------------------|-----------------------------------|---|
|          |   |      |                           |   |  |   |   |              |                  | of Voting Rights |                  | Total as a<br>% of<br>(A+B+C) |   |  | No.    | As a % of<br>total Shares<br>held | No.               | As a % of<br>total Shares<br>held |   |
|          | *   | (ID) | ann.                      | din din   | an   | am  |   |              | Class X          | Class Y Tota     | al               |                               | an.   |  |        |                                   |                   | O'M                               | amn   |
| 13       | (I)   | (II) | (111)                     | (IV)  | (V)  | (VI)  | (VII)                                   | (VIII)       |                  | (IX)             |                  |                               | (X)   | (XI)   | -      | (XII)                             | -                 | (XIII)                            | (XIV)   |
| a)       | Institutions Mutual Funds   |      | 39                        | 14916680  | 0  | 0   | 14916680                                | 7.47         | 14916680         | 0                | 14916680         | 7.47                          | 0   | 7.47   | 1      | 0.00                              | NΔ                | NA                                | 14916680  |
| 4)       | KOTAK STANDARD MULTICAP FUND  |      | 1                         | 2010156   | 0  | 0   | 2010156                                 | 1.01         | 2010156          |                  | 2010156          |                               | 0   |  |        |                                   |                   | NA                                | 2010156   |
|          | SBI-ETF NIFTY 50  | _    | 1                         | 3477634   | 0  | 0   | 3477634                                 | 100000       |                  |                  | 3477634          | 1.74                          | 0   | 19220  |        | 0.000.00                          | 4 (2) (2) (2)     | NA                                | 3477634   |
| b)       | Venture Capital Funds   |      | 0                         | 3477034   | 0  | 0   | 0                                       | 0.00         | 0                | 1                | 0                | 0.00                          | 0   |  |        | 4                                 |                   | NA NA                             | 0   |
| c)       | Alternate Investment Funds  |      | 17                        | 401747  | 0  | 0   | 401747                                  |              | 401747           |                  | 401747           |                               | 0   |  |        |                                   |                   | NA                                | 401747  |
| d)       | Foreign Venture Capital Investors   |      | 0                         | 0   | 0  | 0   | 0                                       | 0.00         | 0                | 0                | 0                | 0.00                          | 0   |  |        |                                   |                   | NA                                | 0   |
| e)       | Foreign Portfolio Investors   |      | 855                       | 66491234  | 0  | 0   | 66491234                                | 33.29        | 66491234         | 0 (              | 66491234         |                               | 0   |  |        |                                   |                   | NA                                | 66491034  |
|          | WGI EMERGING MARKETS FUND, LLC  |      | - 1                       | 4511749   | 0  | 0   | 4511749                                 | 2.26         | 4511749          | 0                | 4511749          | 2.26                          | 0   | 2.26   | C      | 0.00                              | NA                | NA                                | 4511749   |
|          | GOVERNMENT PENSION FUND GLOBAL  |      | 1                         | 3289074   | 0  | 0   | 3289074                                 | 1.65         | 3289074          | 0                | 3289074          | 1.65                          | 0   | 1.65   | C      | 0.00                              | NA                | NA                                | 3289074   |
| n        | Financial Institutions/Banks  |      | 21                        | 1070971   | 0  | 0   | 1070971                                 | 0.54         | 1070971          | 0                | 1070971          | 0.54                          | 0   | 0.54   | 1 0    | 0.00                              | NA                | NA                                | 1032476   |
| g)       | Insurance Companies   |      | 14                        |   | 0  |   | 18554841                                | 9.29         | 18554841         |                  | 18554841         | 9.29                          | 0   | 9.29   |        |                                   |                   | NA                                | 18554841  |
|          | LIFE INSURANCE CORPORATION OF INDIA   |      | 1                         | 12449885  | 0  | 0   | 12449885                                | 6.23         | 12449885         |                  | 12449885         | 6.23                          | 0   | 6.23   | 0      | 0.00                              | NA                | NA                                | 12449885  |
| h)       | Provident Funds/Pension Funds   |      | 0                         | 0   | 0  | 0   | 0                                       | 0.00         | 0                | 0                | 0                | 0.00                          | 0   | 0.00   | 0      | 0.00                              | NA                | NA                                | 0   |
| i)       | Any Other   |      |                           |   |  |   |   |              |                  |                  |                  |                               |   |  |        |                                   |                   |                                   |   |
|          | OVERSEAS CORPORATE BODIES   |      | 1                         | 60  | 0  | 0   | 60                                      | 0.00         | 60               | 0                | 60               | 0.00                          | 0   | 0.00   | 0      | 0.00                              | NA                | NA                                | 60  |
|          | Qualified Institutional Buyer   |      | 21                        |   | 0  |   | 10702129                                | 5.36         | 10702129         |                  | 10702129         | 5.36                          | 0   | 5.36   |        |                                   |                   | NA                                | 10702129  |
|          | LIFE INSURANCE CORPORATION OF   |      | 1                         | 4027048   | 0  | 0   | 4027048                                 | 2.02         | 4027048          | 0                | 4027048          | 2.02                          | 0   | 2.02   | 0      | 0.00                              | NA                | NA                                | 4027048   |
|          | INDIA P & GS FUND  NPS TRUST- A/C LIC PENSION FUND                                      |      | 1                         | 2589462   | 0  | 0   | 2589462                                 | 1.30         | 2589462          | 0                | 2589462          | 1.30                          | 0   | 1.30   | - 0    | 0.00                              | NA                | NA                                | 2589462   |
|          | SCHEME - STATE GOV  |      |                           |   |  |   |   |              |                  |                  |                  |                               |   |  |        |                                   |                   |                                   |   |
|          | Sub Total (B)(1)  |      | 968                       | 112137662                                       | 0  |   | 112137662                               | 56.14        | 112137662        |                  | 2137662          | 56.14                         | 0   | 56.14  |        |                                   |                   | NA                                | 112098967   |
| 2)       | Central Government/State  |      | 0                         | 0   | 0  | 0   | 0                                       | 0.00         | 0                | 0                | 0                | 0.00                          | 0   | 0.00   | 0      | 0.00                              | NA                | NA                                | 0   |
|          | Government(s)/President of India  |      | 0                         | 0   | 0  | 0   | 0                                       | 0.00         | 0                | 0                | 0                | 0.00                          | 0   | 0.00   | 0      | 0.00                              | N/A               | 214                               |   |
| 2)       | Sub Total (B)(2) Non-Institutions   |      | - 0                       | 0   | 0  | 0   | 0                                       | 0.00         | 0                | 0                | 0                | 0.00                          | 0   | 0.00   | 0      | 0.00                              | INA               | NA                                | 0   |
| a)       | i.Individual shareholders holding<br>nominal share capital up to Rs.2 lakhs             |      | 160479                    | 12965893  | 0  | 0   | 12965893                                | 6.49         | 12965893         | 0 1              | 12965893         | 6.49                          | 0   | 6.49   |        | 0.00                              | NA                | NA                                | 11763272  |
|          | fitted and a state of the state of  | х    | 1                         | 104000  | 0  | 0   | 104000                                  | 0.05         | 104000           | 0                | 104000           | 0.05                          | 0   | 0.05   |        | 0.00                              | NIA               | NA                                | 104000  |
| ļ.       | ii.Individual shareholders holding<br>nominal share capital in excess of Rs. 2<br>Lakhs |      | 1                         | 104000  |  | - 0   | 104000                                  | 0.03         | 104000           | U                | 104000           | 0,05                          | U   | 0.05   |        | 0.00                              | INA               | NA                                | 104000  |
|          |   |      |                           |   |  |   |   |              |                  |                  |                  |                               |   |  |        |                                   |                   | -                                 |   |
| b)       | NBFCs Registered with RBI   |      | 2                         | 400   | 0  | 0   | 400                                     |              | 400              |                  | 400              | 0.00                          | 0   | 0.00   |        |                                   |                   | NA                                | 400   |
| c)       | Employee Trusts   |      | 0                         | 0   | 0  | 0   | 0                                       |              | 0                | 0                | 0                | 0.00                          | 0   | 0.00   |        |                                   |                   | NA<br>NA                          | 0   |
| d)       | Overseas Depositories (Holding<br>DRs)(Balancing figure)                                |      | .0.                       | 0   | 0  | 0   | 0                                       | 0.00         | 0                | O.               | 0                | 0.00                          | 0   | 0.00   | 0      | 0.00                              | INA               | NA                                | 0   |
| e)       | Any Other   |      |                           |   |  |   |   |              |                  |                  |                  |                               |   |  |        |                                   |                   | 1                                 |   |
|          | TRUSTS  |      | 29                        |   | 0  |   | 863145                                  | 0.43         | 863145           | 0                | 863145           | 0.43                          | 0   | 0.43   |        |                                   |                   | NA<br>NA                          | 863145  |
|          | NON RESIDENT INDIANS CLEARING MEMBERS   |      | 3392<br>329               | 292052<br>434988                                | 0  |   | 292052<br>434988                        | 0.15<br>0.22 | 292052<br>434988 | 0                | 292052<br>434988 | 0.15<br>0.22                  | 0   | 0.15<br>0.22   |        |                                   |                   | NA<br>NA                          | 291372<br>434988  |
|          | NON RESIDENT INDIAN NON   |      | 1712                      | 372875  | 0  | 0   | 372875                                  | 0.22         | 372875           | 0                | 372875           | 0.22                          | 0   | 0.22   |        |                                   | -                 | NA<br>NA                          | 372875  |
|          | REPATRIABLE   |      | 1/12                      | 3/20/3  | U  | ا ا   | 3/20/3                                  | 0.19         | 3/20/3           | U                | 3/20/3           | 0.19                          | U   | 0.19   |        | 0.00                              | a                 | IIIA                              | 3/20/3  |
|          | BODIES CORPORATES   |      | 903                       | 2139844   | 0  | 0   | 2139844                                 | 1.07         | 2139844          | 0                | 2139844          | 1.07                          | 0   | 1.07   | 0      | 0.00                              | NA                | NA                                | 2136459   |
|          | INVESTOR EDUCATION PROTECTION   |      | 1                         | 996502  | 0  |   | 996502                                  | 0.50         | 996502           | 0                | 996502           | 0.50                          | 0   | 0.50   |        | -                                 |                   | NA                                | 996502  |
|          | FUND  |      |                           |   |  |   |   |              |                  |                  |                  |                               |   |  |        |                                   |                   |                                   |   |
| 113      | FOREIGN NATIONALS   |      | 2                         | 81  | 0  | 0   | 81                                      | 0.00         | 81               | 0                | 81               | 0.00                          | 0   | 0.00   | 0      |                                   | NA                | NA                                | 81  |
|          | 0 1 10 4 1 (0)(0)   | 13   | 166850                    | 18169780  | 0  | 0   | 18169780                                | 9.10         | 18169780         | 0 1              | 8169780          | 9.10                          | 0   | 9.10   | 0      | 0.00                              |                   |                                   | 16963094  |
|          | Sub Total (B)(3) Total Public Shareholding (B) =  |      | 167818                    | 130307442                                       | 0  |   | 130307442                               | 65.24        | 130307442        |                  | 0307442          | 65.24                         | 0   | 65.24  |        |                                   |                   | _                                 | 129062061   |

Table IIIA - Persons acting in concert

| Details of the shareholders acting a | s persons in Concert including their Shareholding: |          |
|--------------------------------------|--|----------|
| Name of Shareholder                  | Name of PAC No of shares                           | Holding% |
| Total:                               | 0  | 0        |



Table IIIB - Unclaimed details

Details of Shares which remain unclaimed may be given here along with details such as number of shareholders, outstanding shares held in demat/unclaimed suspense account, voting rights which are frozen etc.

| No of Shareholders | No of shares |      |
|--------------------|--------------|------|
|                    | 3            | 1700 |



#### Table IV - Statement showing shareholding pattern of the Non Promoter - Non Public Shareholder

|     | Category & Name of the<br>Shareholders<br>(I)   | PAN<br>(II) | No. of<br>Shareh<br>olders<br>(III) | No. of fully<br>paid up<br>equity shares<br>held<br>(IV) | Partly paid-up equity shares held (V) | No. of<br>shares<br>underlyin<br>g<br>Depositor<br>y Receipts<br>(VI) | no. of<br>shares<br>held<br>(VII=IV+ | as per | Number o | f Voting Rig<br>of sect<br>(E | ırities       | each class                    | No. of Shares<br>Underlying<br>Outstanding<br>converttible<br>securities<br>(including<br>Warrants)<br>(X) | Total shareholding, as a % assuming full conversion of convertible Securities (as a percentage of diluted | S   | of Locked in<br>Shares<br>(XII)   | ple<br>ot<br>enc | er of Shares<br>edged or<br>herwise<br>umbered<br>(XIII) | Number<br>of equity<br>shares<br>held in<br>demateria<br>lized form<br>(XIV) |
|-----|---|-------------|-------------------------------------|--|---------------------------------------|---|--------------------------------------|--------|----------|-------------------------------|---------------|-------------------------------|--|---|-----|-----------------------------------|------------------|--|--|
|     |   |             |                                     |  |                                       |   |                                      | Cons   | No.      | of Voting Ri                  | ghts<br>Total | Total as a<br>% of<br>(A+B+C) | ÷  | share capital)<br>(XI)  | 121 | As a % of<br>total<br>shares held | No.              | As a % of<br>total<br>shares<br>held                     |  |
| (1) | Custodian/DR Holder   |             | 0                                   | 0  | 0                                     | 0   | 0                                    | 0.00   | 0        | 0                             | 0             | 0.00                          | 0  | 0.00  | 0   | 0.00                              | NA               | NA   | 0  |
| (2) | Employee Benefit Trust (under<br>SEBI(Share based Employee Benefit)<br>Regulations, 2014) |             | 0                                   | 0  | 0                                     | 0   | 0                                    | 0.00   | 0        | 0                             | 0             | 0.00                          | 0  | 0.00  | 0   | 0.00                              |                  | NA   | 0  |
|     | Total Non-Promoter-Non Public<br>Shareholding $(C) = (C)(1)+(C)(2)$                       | 20          | 0                                   | 0  | 0                                     | 0   | 0                                    | 0.00   | . 0      | 0                             | 0             | 0.00                          | 0  | 0.00  | 0   | 0.00                              |                  |  | 0  |



Table V - Statement showing details of significant beneficial owners (SBOs)

| Sr. No | De                | etails of the SBO<br>(I) |             | Details of the registere<br>(II)  | d owner          |             | Details of holding/exercise of in the reporting company, we indirect: |                        | Date of creation<br>acquisition<br>of significant<br>beneficial interes |
|--------|-------------------|--------------------------|-------------|---|------------------|-------------|---|------------------------|---|
|        | Name              | PAN/ Passport            | Nationality | Name  | PAN / Passport   | Nationality | Whether by virt   | ue of:                 | (IV)  |
|        | wante             | No. in case of a         | Nationality | ivaine  | No. in case of a | wactonancy  | Shares  | T k                    |   |
|        |                   |                          |             |   | foreign national |             |   |                        |   |
|        |                   | foreign national         |             |   | toreign national |             | Voting rights<br>Rights on distributable                              |                        |   |
|        |                   |                          |             |   |                  |             | dividend or any other   | 6                      |   |
|        | _ "               |                          |             |   |                  |             | distribution  |                        |   |
|        |                   |                          | -           |   |                  |             | Exercise of control   |                        |   |
|        |                   |                          |             |   |                  |             | Exercise of significant influence                                     |                        |   |
| 1      | Pawan Munjal      |                          | Indian      | Bahadur Chand Investments Private Limited   | AAACB6706F       | Indian      | Shares  | 20.04%                 | 30/11/2007  |
|        |                   |                          |             | Pawan Munjal, Renu Munjal and Suman Kant Munjal<br>(on behalf of Brijmohan Lal Om Parkash,<br>Partnership Firm) | AABFB0636L       |             | Shares  | 13.98%                 | 30/09/2013  |
|        |                   |                          |             | Hero InvestCorp Private Limited   | AAACP9824A       | -           | Shares  | 0.44%                  | 09/09/2011  |
|        |                   |                          |             | Hero FinCorp Limited  | AAACH0157J       |             | Shares  | 0.00%                  | 08/06/2007  |
|        |                   |                          |             |   |                  |             |   | (1370 shares)          |   |
|        |                   |                          |             | Pawan Munjal (As Karta of HUF)  | AAAHP8709F       |             | Shares  | 0.02%                  | 30/09/2011  |
|        |                   |                          |             | Pawan Munjal Family Trust<br>(Pawan Munjal & Aniesha Munjal)  | AADTP7163J       |             | Shares  |                        | 07/04/2020  |
|        |                   |                          |             | Pawan Munjal (Direct Holding)   | ACGPM7510D       |             | Shares  | 0.02%                  | 23/09/2011  |
| 2      | Suman Kant Munjal |                          | Indian      | Bahadur Chand Investments Private Limited   | AAACB6706F       | Indian      | Shares  | 20.04%                 | 30/11/2007  |
|        |                   |                          |             | Pawan Munjal, Renu Munjal and Suman Kant Munjal<br>(on behalf of Brijmohan Lal Om Parkash,<br>Partnership Firm) | AABFB0636L       |             | Shares  | 13.98%                 | 30/09/2013  |
|        |                   |                          |             | Hero InvestCorp Private Limited   | AAACP9824A       |             | Shares  | 0.44%                  | 09/09/2011  |
|        |                   |                          |             | Hero FinCorp Limited  | AAACH0157J       |             | Shares  | 0.00%<br>(1370 shares) | 08/06/2007  |
|        |                   |                          | 1           | Suman Kant Munjal (As Karta of HUF)   | AALHS3160E       | 1           | Shares  | 0.01%                  | 30/09/2011  |
|        |                   | 1                        |             | Suman Kant Munjal (Direct Holding)  | ABMPM8075A       |             | Shares  | 0.05%                  | 08/06/2007  |
| 3      | Renu Munjal       |                          | Indian      | Bahadur Chand Investments Private Limited   | AAACB6706F       | Indian      | Shares  | 20.04%                 | 30/11/2007  |
|        |                   |                          |             | Pawan Munjal, Renu Munjal and Suman Kant Munjal<br>(on behalf of Brijmohan Lal Om Parkash,<br>Partnership Firm) | AABFB0636L       |             | Shares  | 13.98%                 | 30/09/2013  |
|        |                   |                          | i           | Hero InvestCorp Private Limited   | AAACP9824A       |             | Shares  | 0.44%                  | 09/09/2011  |
|        |                   | 12                       |             | Hero FinCorp Limited  | AAACH0157J       |             | Shares  | 0.00%<br>(1370 shares) | 08/06/2007  |
|        |                   |                          |             | RK Munjal & Sons Trust<br>(Renu Munjal)   | AADTR5228G       |             | Shares  | 0.00%<br>(8000 shares) | 08/04/2020  |
|        |                   |                          |             | Renu Munjal (Direct Holding)  | AIBPM4926G       | +           | Shares  | 0.06%                  | 11/06/2010  |
| 4      | Renuka Munjal     |                          | Indian      | Bahadur Chand Investments Private Limited   | AAACB6706F       | Indian      | Shares  | 20.04%                 | 30/11/2007  |
|        | 2                 |                          |             | Pawan Munjal, Renu Munjal and Suman Kant Munjal<br>(on behalf of Brijmohan Lal Om Parkash,<br>Partnership Firm) | AABFB0636L       |             | Shares  | 13.98%                 | 30/09/2013  |
|        |                   |                          |             | Hero InvestCorp Private Limited   | AAACP9824A       |             | Shares  | 0.44%                  | 09/09/2011  |
|        |                   |                          |             | Hero FinCorp Limited  | AAACH0157J       |             | Shares  | 0.00%<br>(1370 shares) | 08/06/2007  |
|        | 11                |                          |             | Renuka Munjal (Direct Holding)  | ADQPM8086R       |             | Shares  | 0.02%                  | 16/09/2011  |
| 5      | Santosh Munjal    |                          | Indian      | Bahadur Chand Investments Private Limited   | AAACB6706F       | Indian      | Shares  | 20.04%                 | 30/11/2007  |
|        |                   |                          |             | Pawan Munjal, Renu Munjal and Suman Kant Munjal<br>(on behalf of Brijmohan Lal Om Parkash,<br>Partnership Firm) | AABFB0636L       |             | Shares  | 13.98%                 | 30/09/2013  |
|        |                   |                          |             | Hero InvestCorp Private Limited   | AAACP9824A       |             | Shares  | 0.44%                  | 09/09/2011  |
|        |                   |                          |             | Hero FinCorp Limited  | AAACH0157J       |             | Shares  | 0.00%<br>(1370 shares) | 08/06/2007  |
|        |                   |                          |             | Santosh Munjal (Direct Holding)   | ADZPM3513A       |             | Shares  | 0.00%<br>(10 shares)   | 06/05/2016  |

Note: In case of each of the five SBOs, the disclosed shares are held by the Registered Owners on behalf of Brijmohan Lal Om Parkash, Partnership Firm in the representative capacity acting together with all partners viz. Mrs. Santosh Munjal, Mrs. Renu Munjal, Mr. Pawan Munjal, Mrs. Renu Munjal, Mrs.

